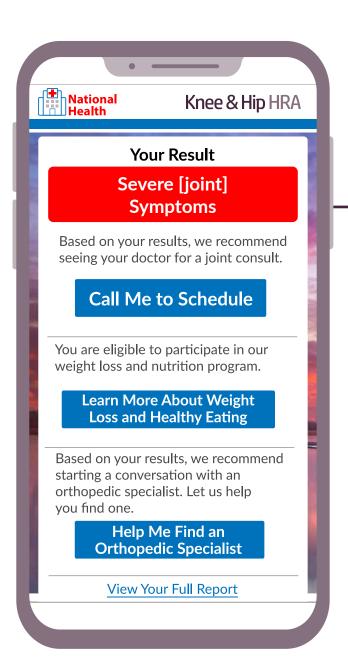
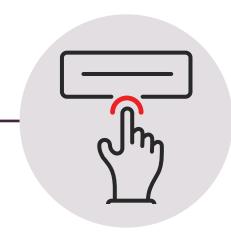


# **GOAL: REFERRAL TO AN ORTHOPEDIC SURGEON**





# **CUSTOMIZED CALL-TO- ACTION MESSAGES**

Focus Call to Action (CTA) messaging in the follow-up section of portal on:

- Appointment scheduling (potentially with an orthopedic surgeon).
- Orthopedic services offered by your organization.



# **FOLLOW UP**

Follow up with the user as soon as possible to:

- Refer the user to an orthopedic surgeon for further assessment.
- Review the results report with them and explain their results.
- Discuss possible options for treatment and answer any questions they have about their next steps.



# **NURTURING**

Customize your nurturing content to explain:

- Who should see an orthopedic surgeon and when.
- Treatments and therapies for orthopedic conditions.
- Signs, symptoms, and risk factors for different orthopedic conditions.



**SEVERE SYMPTOMS** 

low physical activity.

People in this category have an Oxford knee/hip score of less than 20, indicating

The Oxford knee/hip score can range from 0 (severe symptoms/complete impairment) to 48 (no

In addition to limited joint function and severe symptoms, users may also have lifestyle-related risk

factors that contribute to their current joint impairment. This includes overweight or obesity and

severe pain or problems with their joint. This may indicate severe arthritis.

symptoms or impairment). The lower the score, the greater the degree of impairment.

# REFERRAL TO AN ORTHOPEDIC SURGEON

- This group is most likely to have impairment that warrants an orthopedic procedure.
- Users in this group should be referred to an orthopedic surgeon for assessment and consultation.
- In most cases, patients in this group should be under the care of an orthopedic specialist or a physical therapist.



## **EXAMPLE PERSONA**

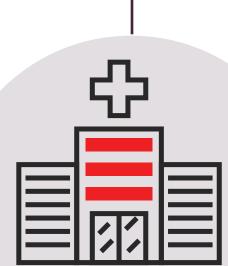
Diane is a 73-year-old Caucasian female. She participated in distance running and tennis in her 20s and 30s, but she stopped in her 40s because of persistent knee pain.

Five days ago, Diane felt something "pop" in her right knee while going up a flight of stairs, and she experienced sudden, severe pain.

The pain has been so severe that she's had trouble sleeping every night. Household shopping has become impossible because getting out of her car is extremely difficult and she can't walk for more than 15 minutes. Getting up from a table is very painful, and she cannot kneel down and get up again afterwards. Her knee pain is greatly interfering with her day-to-day activities.

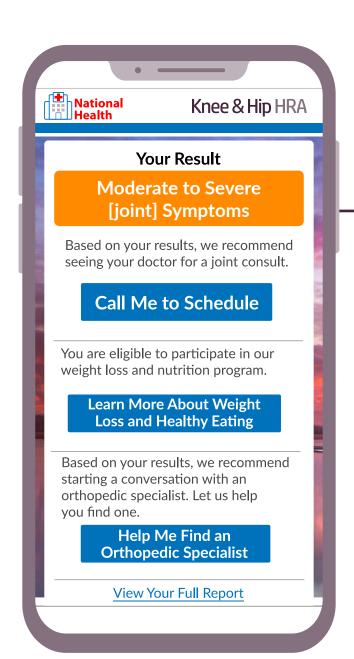
Diane is looking for a way to improve her quality of life.

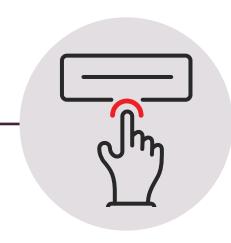
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# **GOAL: REFERRAL TO AN ORTHOPEDIC SPECIALIST**





# **CUSTOMIZED CALL-TO-ACTION MESSAGES**

Focus Call to Action (CTA) messaging in the follow-up section of portal on:

- Appointment scheduling.
- Orthopedic services offered by your organization.



### **FOLLOW UP**

Follow up with the user as soon as possible to:

- Refer the user to an orthopedic specialist for further assessment.
- Review the results report with them and explain their results.
- Discuss possible options for treatment and answer any questions they have about their next steps



# **NURTURING**

Customize your nurturing content to explain:

- Who should see an orthopedic specialist and
- Treatments and therapies for orthopedic
- Signs, symptoms, and risk factors for different orthopedic conditions.



**MODERATE SYMPTOMS** 

moderate to severe arthritis.

and low physical activity.

People in this category have an Oxford knee/hip score between 20 and 29, indicating

The Oxford knee/hip score can range from 0 (severe symptoms/complete impairment) to 48 (no

In addition to limited joint function and severe symptoms, users may also have lifestyle-related risk

factors that contribute to current joint pain and impairment. This includes overweight or obesity

moderate to severe level of pain or problems with their joint. This may indicate

symptoms/impairment). The lower the score, the greater the degree of impairment.

# REFERRAL TO AN ORTHOPEDIC **SPECIALIST**

- Users in this group should be referred to an orthopedic specialist for assessment and x-ray.
- This group may have impairment that warrants consultation with a surgeon.
- In most cases, patients in this group should be under the care of a primary care physician or a physical therapist.



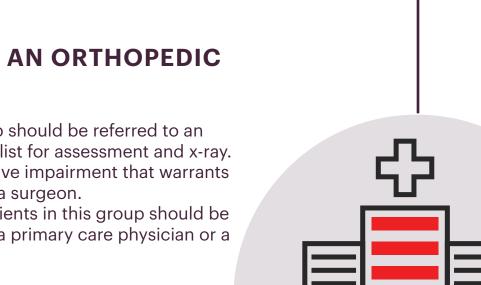
## **EXAMPLE PERSONA**

Carlos, 58, is an overweight Hispanic male who does not exercise. His mother had osteoarthritis and a double-knee replacement.

Carlos has had hip pain for years, recently worsening in his left hip after a walking-intensive vacation. He now experiences persistent moderate pain, which affects his daily activities and sleep. Walking over 25 minutes and standing up are very painful, and he sometimes limps. Climbing stairs is still

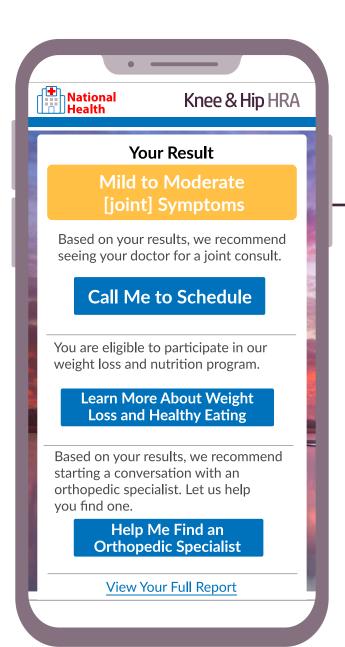
He is concerned about needing a hip replacement someday. He's eager to learn if anything can lower his pain and improve his mobility.

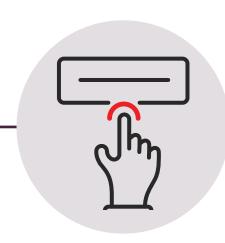






# **GOAL: SCHEDULING A PRIMARY CARE APPOINTMENT FOR ASSESSMENT**





# **CUSTOMIZED CALL-TO-ACTION MESSAGES**

Focus Call to Action (CTA) messaging in the follow-up section of portal on:

- Appointment scheduling.
- Physical therapy services.
- · Community wellness events at your organization.



## **FOLLOW UP**

Follow up with the user as soon as possible to:

- Schedule an appointment with a primary care physician for further assessment.
- Review the results report with them and explain their results.



### **NURTURING**

Customize your nurturing content to explain:

- The importance of staying in touch with primary care for better joint health.
- Signs, symptoms, and risk factors for different orthopedic conditions.
- Healthy lifestyle habits that may help protect ioints with age.
- Who should see a physical therapist and why.



### PRIMARY CARE FOLLOW-UP

- Users in this group should see a primary care physician for assessment and possible x-ray.
- This group will likely benefit from non-surgical interventions and rehabilitative services.
- In most cases, patients in this group should be under the care of a primary care physician.



Gloria is a 53-year-old African American woman with obesity. Her right knee has been bothering her for several years but not enough to prevent her from living a full life. She recently started taking a water aerobics class, and that increased her knee pain to a moderate level.

The pain impacts her day-to-day activities a little bit, as she's not able to walk for more than 45 minutes before the pain becomes severe. Going down stairs is becoming moderately

She took this assessment because she wants to know if her pain is serious enough for her to see a physical therapist.

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**MILD SYMPTOMS** 

indicate mild to moderate arthritis.

physical activity.

People in this category have an Oxford knee/hip score between 30 and 39,

symptoms or impairment). The lower the score, the greater the degree of impairment.

doctor and physical therapy services may best serve these individuals.

indicating mild to moderate level of pain or problems with their joint. This may

In addition to mild to moderate symptoms, users may also have lifestyle-related risk factors

that contribute to current joint pain or impairment. This includes overweight or obesity and low

For users in this group, encouraging healthy lifestyle habits to reduce joint strain while managing

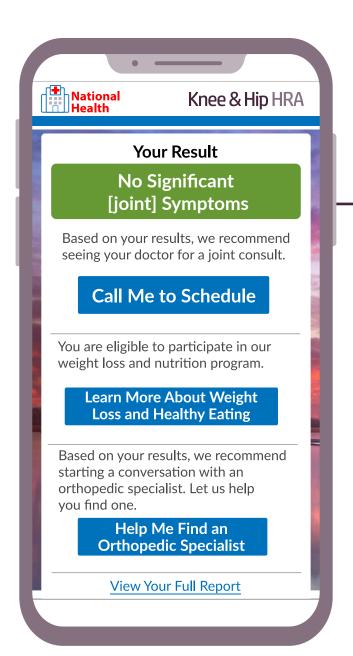
pain is key. Because surgery isn't usually indicated at this point, assessment from a primary care

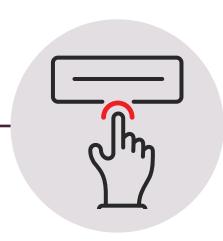
The Oxford knee/hip score can range from 0 (severe symptoms/complete impairment) to 48 (no





# **GOAL: EARLY INTERVENTION FOR LIFESTYLE-RELATED RISK FACTORS**





# CUSTOMIZED CALL-TO-ACTION MESSAGES

Focus Call to Action (CTA) messaging in the follow-up section of portal on:

- Appointment scheduling with primary care.
- Health fairs and other events sponsored by your organization.
- Social media engagement or newsletter sign-ups.



# **FOLLOW UP**

Follow up with the user as soon as possible to:

- Review the results report with them and explain their results.
- Encourage them to visit their primary care physician to discuss their results and learn about lifestyle changes that may protect their joints.



### **NURTURING**

Customize your nurturing content to explain:

- The importance of staying in touch with a primary care doctor.
- Lifestyle changes that can reduce the risk of developing joint pain and arthritis.
- Signs, symptoms, and risk factors for different orthopedic conditions.



**NO SYMPTOMS** 

People in this category have an Oxford knee/hip score between 40 and 48,

symptoms or impairment). The lower the score, the greater the degree of impairment.

These users may have lifestyle-related risk factors that contribute to future joint pain or

orthopedic conditions. This includes overweight or obesity and low physical activity.

function. This score does not indicate any arthritis or joint pain.

physician and wellness initiatives may best serve these users.

indicating either no symptoms at all OR symptoms consistent with satisfactory joint

The Oxford knee/hip score can range from 0 (severe symptoms/complete impairment) to 48 (no

For users in this group, encouraging healthy lifestyle habits to reduce joint strain while managing pain is key. Because surgery isn't indicated for this group, early intervention from a primary care

# SCREENING FOR HEALTHY BEHAVIORS

- Users in this group should visit primary care to discuss factors that influence their risk of joint pain and address their concerns.
- These users typically do not require any formal treatment but may benefit from early intervention and community wellness programs.



## **EXAMPLE PERSONA**

Angela is a 36-year-old Native American woman. She's overweight and has a family history of osteoarthritis.

Her joint health is great except for occasionally feeling that her right knee might give away and send her to the ground.

She's wondering if this is an early sign of arthritis and is interested to learn how to protect her joint health as she ages.

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